

## Synthesis report on the economic and financial indicators

### 1. Financial position - lei

	30.09.2024	30.09.2023	% Elements in total assets / total liabilities 2024	% Elements in total assets / total liabilities 2023	% 2024/ 2023
<b>I. Total assets (TA) from which:</b>	<b>19,588,340</b>	<b>22,532,603</b>	<b>100.00</b>	<b>100.00</b>	<b>-13.07</b>
<b>1. Fixed assets from which:</b>	<b>5,902,984</b>	<b>5,927,304</b>	<b>30.13</b>	<b>26.31</b>	<b>-0.41</b>
1.1. land and landscaping	1,178,265	862,531	6.02	3.83	36.61
1.2. constructions	2,676,863	2,944,873	13.66	13.07	-9.10
1.3. other fixed assets	2,033,616	1,019,824	10.38	4.53	99.41
1.4. tangible fixed assets under construction	14,240	978,795	0.07	4.34	-98.55
1.5. advances granted for tangible assets	-	121,281	-	0.54	-
<b>2. Current assets from which:</b>	<b>13,570,369</b>	<b>16,548,232</b>	<b>69.28</b>	<b>73.44</b>	<b>-18.00</b>
2.1. stocks	6,973,983	5,768,821	35.60	25.60	20.89
2.2. trading receivables and other receivables	5,262,132	10,572,530	26.87	46.92	-50.23
2.3. cash register and bank accounts	1,334,254	206,881	6.81	0.92	544.94
<b>3. Other assets</b>	<b>114,987</b>	<b>57,067</b>	<b>0.59</b>	<b>0.25</b>	<b>101.49</b>
<b>II. Total liabilities (TP) from which:</b>	<b>19,588,340</b>	<b>22,532,603</b>	<b>100.00</b>	<b>100.00</b>	<b>-13.07</b>
<b>1.Total debts from which:</b>	<b>9,045,517</b>	<b>11,269,004</b>	<b>46.18</b>	<b>50.01</b>	<b>-19.73</b>
1.1. with payment under one year	6,133,398	8,890,586	31.31	39.46	-31.01
1.2. with payment longer than one year	2,822,601	2,233,511	14.41	9.91	26.38
1.3. Provisions for employee benefits	89,518	144,907	0.46	0.64	-38.32
<b>2. Equity</b>	<b>10,542,823</b>	<b>11,263,599</b>	<b>53.82</b>	<b>49.99</b>	<b>-6.40</b>

From the comparative analysis of the balance sheet items, it was noticed a decrease by 0.41% of the fixed assets and a decrease of the current assets by 18.00% compared to 2023. The weight of debt in total assets was only 46.18% period in which equity oscillated between 49.99% and 53.82% of total assets.



## 2. The overall result is the following:

- lei

Current no.	Overall result elements	30.09.2024	30.09.2023	2024/2023 (%)
<b>1.</b>	<b>Total income</b>	<b>24,458,177</b>	<b>32,787,972</b>	<b>-25.41</b>
<b>1.1.</b>	<b>Exploitation income, from which</b>	<b>24,427,870</b>	<b>32,526,070</b>	<b>-24.90</b>
1.1.1.	Sales income - turnover	25,301,712	32,762,155	-22.77
<b>1.2.</b>	<b>Financial income</b>	<b>30,307</b>	<b>261,902</b>	<b>-88.43</b>
<b>2.</b>	<b>Total expenses</b>	<b>24,782,609</b>	<b>30,484,486</b>	<b>-18.70</b>
<b>2.1.</b>	<b>Exploitation expenses, from which:</b>	<b>24,393,379</b>	<b>29,988,868</b>	<b>-18.66</b>
2.1.1.	Expenses related to raw materials and materials	5,557,583	11,395,530	-51.23
2.1.2.	External expenses related to energy and water consumption	1,090,797	1,231,215	-11.40
2.1.3.	Expenses related to staff	11,888,090	10,927,166	8.79
2.1.4.	Expenses with amortization	469,971	366,419	28.26
2.1.5.	Other exploitation expenses	5,884,823	6,457,695	-8.87
2.1.6.	Adjustments current asset	2,411	4	-
	Expenses	2,411	4	-
	Incomes	-	-	-
2.1.7.	Adjustments for provisions	(500,296)	(389,161)	28.56
	Expenses	-	-	-
	Incomes	500,296	389,161	28.56
<b>2.2.</b>	<b>Financial expenses</b>	<b>389,230</b>	<b>495,618</b>	<b>-21.47</b>
<b>3.</b>	<b>Gross profit/loss (1-2) from which:</b>	<b>(324,432)</b>	<b>2,303,486</b>	<b>-</b>
3.1.	Exploitation profit/loss	34,491	2,537,202	-98.64
3.2.	Financial profit/loss	(358,923)	(233,716)	53.57
<b>4.</b>	<b>Profit tax</b>	<b>-</b>	<b>275,648</b>	<b>-</b>
<b>5.</b>	<b>Net profit/loss</b>	<b>(324,432)</b>	<b>2,027,838</b>	<b>-</b>

From the analysis of the information mentioned above we notice a 22.77% decrease in turnover and total revenues by 25.41%, compared to 2023. Compared to the same period of the previous year, total expenses decreased by 18.70%.

## 3. Cash – Flow

At the end of the period, the cash has a decrease by (236,554) lei, compared to the beginning of the reporting period. The net cash on September 30<sup>th</sup>, 2024 is recording a decrease to the amount of 1,127,373 lei, compared to the same period of the previous year.

- lei

	30.09.2024	30.09.2023
Net cash from the exploitation activities	346,872	354,306
Net cash from the investment activities	(583,426)	(963,948)
Net cash from the financing activities	-	-
Net increase /decrease of cash and cash equivalent	(236,554)	(609,642)
Cash and cash equivalent at the beginning of the period	1,570,808	816,523
Cash and cash equivalent at the end of the period	1,334,254	206,881





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4. The overall result for the third quarter are as follow:

- lei

Current no.	Overall result elements	Trim. III 2024	Trim. III 2023	2024/2023 (%)
1.	<b>Total income</b>	<b>6,590,895</b>	<b>10,300,892</b>	<b>-36.02</b>
1.1.	<b>Exploitation income, from which</b>	<b>6,582,275</b>	<b>10,197,225</b>	<b>-35.45</b>
1.1.1.	Sales income - turnover	8,973,832	11,484,040	-21.86
1.2.	<b>Financial income</b>	<b>8,620</b>	<b>103,667</b>	<b>-91.68</b>
2.	<b>Total expenses</b>	<b>7,299,135</b>	<b>9,185,007</b>	<b>-20.53</b>
2.1.	<b>Exploitation expenses, from which:</b>	<b>7,152,778</b>	<b>8,992,230</b>	<b>-20.46</b>
2.1.1.	Expenses related to raw materials and materials	923,210	2,814,193	-67.19
2.1.2.	External expenses related to energy and water consumption	262,917	335,342	-21.60
2.1.3.	Expenses related to staff	3,644,006	3,622,754	0.59
2.1.4.	Expenses with amortization	160,467	125,142	28.23
2.1.5.	Other exploitation expenses	2,278,507	2,279,966	-0.06
2.1.6.	Adjustments current asset	2,411	-	-
	Expenses	2,411	-	-
	Incomes	-	-	-
2.1.7.	Adjustments for provisions	(118,740)	(185,167)	-35.87
	Expenses	-	-	-
	Incomes	118,740	185,167	-35.87
2.2.	<b>Financial expenses</b>	<b>146,357</b>	<b>192,777</b>	<b>-24.08</b>
3.	<b>Gross profit/loss (1-2) from which:</b>	<b>(708,240)</b>	<b>1,115,885</b>	<b>-</b>
3.1.	Exploitation profit/loss	(570,503)	1,204,995	-
3.2.	Financial profit/loss	(137,737)	(89,110)	54.57
4.	<b>Profit tax</b>	<b>(13,096)</b>	<b>156,533</b>	<b>-</b>
5.	<b>Net profit/loss</b>	<b>(695,144)</b>	<b>959,352</b>	<b>-</b>

Representative of the President of the Board of Administration,  
Eng. HAMIDI HAISSAM



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## **Announcement regarding the availability of quarterly report**

S.C. CONTED S.A., having its headquarters in Dorohoi locality, str. 1 Decembrie nr. 8, Botoșani County, registered at the Trade Register Office with no. J07/107/1991, sole registration code RO622445, informs that the quarterly report on 30.09.2024, drafted according to art. 69 of Law no. 24 of 21 March 2017, is available to the shareholders, investors and to the public, from 15.11.2024, on the website of the company - [www.conted.ro](http://www.conted.ro), at the **Shareholding** section.

For additional information, call the phone number: 0231/610067, interior 106, contact: Mihai Elena.

The report can also be accessed at the link below:

**Representative of the President of the Board of Administration,  
Eng. HAMIDI HAISSAM**

