

## Synthesis report on the economic and financial indicators

### 1. Financial position - lei

	30.09.2023	30.09.2022	% Elements in total assets / total liabilities 2023	% Elements in total assets / total liabilities 2022	% 2023/2022
<b>I. Total assets (TA) from which:</b>	<b>22,532,603</b>	<b>14,671,887</b>	<b>100.00</b>	<b>100.00</b>	<b>53.58</b>
<b>1. Fixed assets from which:</b>	<b>5,927,304</b>	<b>5,132,025</b>	<b>26.31</b>	<b>34.98</b>	<b>15.50</b>
1.1. land and landscaping	862,531	866,090	3.83	5.90	- 0.41
1.2. constructions	2,944,873	3,189,008	13.07	21.74	- 7.65
1.3. other fixed assets	1,019,824	1,062,687	4.53	7.24	- 4.03
1.4. tangible fixed assets under construction	978,795	14,240	4.34	0.10	6.773.56
1.5. advances granted for tangible assets	121,281	-	0.54	-	-
<b>2. Current assets from which:</b>	<b>16,548,232</b>	<b>9,489,109</b>	<b>73.44</b>	<b>64.68</b>	<b>74.39</b>
2.1. stocks	5,768,821	5,593,275	25.60	38.12	3.14
2.2. trading receivables and other receivables	10,572,530	3,141,910	46.92	21.42	236.50
2.3. cash register and bank accounts	206,881	753,924	0.92	5.14	- 72.56
<b>3. Other assets</b>	<b>57,067</b>	<b>50,753</b>	<b>0.25</b>	<b>0.34</b>	<b>12.44</b>
<b>II. Total liabilities (TP) from which:</b>	<b>22,532,603</b>	<b>14,671,887</b>	<b>100.00</b>	<b>100.00</b>	<b>53.58</b>
<b>1.Total debts from which:</b>	<b>11,269,004</b>	<b>5,588,611</b>	<b>50.01</b>	<b>38.09</b>	<b>101.64</b>
1.1. with payment under one year	8,890,586	3,203,807	39.46	21.84	177.50
1.2. with payment longer than one year	2,233,511	2,257,069	9.91	15.38	1.04
1.3. Provisions for employee benefits	144,907	127,735	0.64	0.87	13.44
<b>2. Equity</b>	<b>11,263,599</b>	<b>9,083,276</b>	<b>49.99</b>	<b>61.91</b>	<b>24.00</b>

From the comparative analysis of the balance sheet items, it was noticed an increase by 15.50% of the fixed assets and an increase of the current assets by 74.39% compared to 2022. The weight of debt in total assets was only 50.01% period in which equity oscillated between 61.91% and 49.99% of total assets.



## 2. The overall result is the following:

- lei

Current no.	Overall result elements	30.09.2023	30.09.2022	2023/2022 (%)
<b>1.</b>	<b>Total income</b>	<b>32,787,972</b>	<b>22,875,124</b>	<b>43.33</b>
<b>1.1.</b>	<b>Exploitation income, from which</b>	<b>32,526,070</b>	<b>22,781,321</b>	<b>42.78</b>
1.1.1.	Sales income - turnover	32,762,155	22,355,837	46.55
<b>1.2.</b>	<b>Financial income</b>	<b>261,902</b>	<b>93,803</b>	<b>179.20</b>
<b>2.</b>	<b>Total expenses</b>	<b>30,484,486</b>	<b>21,867,302</b>	<b>39.41</b>
<b>2.1.</b>	<b>Exploitation expenses, from which:</b>	<b>29,988,868</b>	<b>21,698,738</b>	<b>38.21</b>
2.1.1.	Expenses related to raw materials and materials	11,395,530	8,068,238	41.24
2.1.2.	External expenses related to energy and water consumption	1,231,215	1,194,886	3.04
2.1.3.	Expenses related to staff	10,927,166	9,406,178	16.17
2.1.4.	Expenses with amortization	366,419	335,883	9.09
2.1.5.	Other exploitation expenses	6,457,695	3,063,968	110.76
2.1.6.	Adjustments current asset	4	-	-
	Expenses	4	-	-
	Incomes	-	-	-
2.1.7.	Adjustments for provisions	(389,161)	(370,415)	5.06
	Expenses	-	-	-
	Incomes	389,161	370,415	5.06
<b>2.2.</b>	<b>Financial expenses</b>	<b>495,618</b>	<b>168,564</b>	<b>194.02</b>
<b>3.</b>	<b>Gross profit/loss (1-2) from which:</b>	<b>2,303,486</b>	<b>1,007,822</b>	<b>128.56</b>
3.1.	Exploitation profit/loss	2,537,202	1,082,583	134.37
3.2.	Financial profit/loss	(233,716)	(74,761)	212.62
<b>4.</b>	<b>Profit tax</b>	<b>275,648</b>	<b>-</b>	<b>-</b>
<b>5.</b>	<b>Net profit/loss</b>	<b>2,027,838</b>	<b>1,007,822</b>	<b>101.21</b>

From the analysis of the information mentioned above we notice a 46.55% increase in turnover and total revenues by 43.33%, compared to 2022. Compared to the same period of the previous year, total expenses increased by 39.41%.

## 3. Cash – Flow

At the end of the period, the cash has a decrease by (609,642) lei, compared to the beginning of the reporting period. The net cash on September 30<sup>th</sup>, 2023 is recording a decrease to the amount of (547,043) lei, compared to the same period of the previous year.

- lei

	30.09.2023	30.09.2022
Net cash from the exploitation activities	354.306	968.977
Net cash from the investment activities	(963.948)	(383.817)
Net cash from the financing activities	-	-
Net increase /decrease of cash and cash equivalent	(609,642)	585,160
Cash and cash equivalent at the beginning of the period	816,523	168,764
Cash and cash equivalent at the end of the period	206,881	753,924





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4. The overall result for the third quarter are as follow:

- lei

Current no.	Overall result elements	Trim. III 2023	Trim. III 2022	2023/2022 (%)
1.	<b>Total income</b>	<b>10,300,892</b>	<b>7,942,036</b>	<b>29.70</b>
1.1.	<b>Exploitation income, from which</b>	<b>10,197,225</b>	<b>7,857,072</b>	<b>29.78</b>
1.1.1.	Sales income - turnover	11,484,040	7,538,655	52.34
1.2.	<b>Financial income</b>	<b>103,667</b>	<b>84,964</b>	<b>22.01</b>
2.	<b>Total expenses</b>	<b>9,185,007</b>	<b>7,465,621</b>	<b>23.03</b>
2.1.	<b>Exploitation expenses, from which:</b>	<b>8,992,230</b>	<b>7,325,410</b>	<b>22.75</b>
2.1.1.	Expenses related to raw materials and materials	2,814,193	2,940,125	-4.28
2.1.2.	External expenses related to energy and water consumption	335,342	340,095	-1.40
2.1.3.	Expenses related to staff	3,622,754	3,110,357	16.47
2.1.4.	Expenses with amortization	125,142	114,187	9.59
2.1.5.	Other exploitation expenses	2,279,966	992,332	129.76
2.1.6.	Adjustments current asset	-	-	-
	Expenses	-	-	-
	Incomes	-	-	-
2.1.7.	Adjustments for provisions	(185,167)	(171,686)	7.85
	Expenses	-	-	-
	Incomes	185,167	171,686	7.85
2.2.	<b>Financial expenses</b>	<b>192,777</b>	<b>140,211</b>	<b>37.49</b>
3.	<b>Gross profit/loss (1-2) from which:</b>	<b>1,115,885</b>	<b>476,415</b>	<b>134.23</b>
3.1.	Exploitation profit/loss	1,204,995	531,662	126.65
3.2.	Financial profit/loss	(89,110)	(55,247)	61.29
4.	<b>Profit tax</b>	<b>156,533</b>	-	-
5.	<b>Net profit/loss</b>	<b>959,352</b>	<b>476,415</b>	<b>101.37</b>

Representative of the President of the Board of Administration,  
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