



S.C. CONTED S.A. Sediu social: Str. 1 Decembrie 1918, nr. 8, Dorohoi, jud. Botoşani, Cod poştal: 715200, România C.I.F.: RO622445, Nr. ORC: J7/107/1991, TEL/FAX: 0231615457/0231610026 site web: www.conted.ro, e-mail: secretariat@conted.ro

Synthesis report on the economic and financial indicators

1. Financial position

- lei -

	31.03.2023	31.03.2022	% Elements in total assets / total liabilities 2023	% Elements in total assets / total liabilities 2022	% 2023/ 2022
I. Total assets (TA) from which:	19,873,807	13,787,688	100.00	100.00	44.14
1. Fixed assets from which:	5,146,931	4,983,968	25.90	36.15	3.27
1.1. land and landscaping	864,279	869,408	4.35	6.31	-0.59
1.2. constructions	3,078,877	3,209,924	15.49	23.28	-4.08
1.3. other fixed assets	996,898	823,093	5.02	5.97	21.12
1.4. tangible fixed assets under construction	206,877	81,543	1.04	0.59	153.70
2. Current assets from which:	14,581,772	8,667,685	73.37	62.86	68.23
2.1. stocks	7,028,928	5,961,075	35.37	43.23	17.91
2.2. liabilities	7,138,154	2,494,315	35.92	18.09	186.18
2.3. cash register and bank accounts	414,690	212,295	2.08	1.54	95.34
3. Other assets	145,104	136,035	0.73	0.99	6.66
II. Total liabilities (TP) from which:	19,873,807	13,787,688	100.00	100.00	44.14
1. Total debts from which:	9,479,714	5,681,460	47.70	41.21	66.85
1.1. with payment under one year	6,747,307	4,958,791	33.95	35.97	36.07
1.2. with payment longer than one year	2,244,710	270,872	11.30	1.96	728.70
1.3. provisions for employee benefits - rest leave	487,697	451,797	2.45	3.28	7.95
2. Equity	10,394,093	8,106,228	52.30	58.79	28.22

From the comparative analysis of the balance sheet items, it was noticed an increase by 3.27% of the fixed assets and of the current assets by 68.23% compared to 2022. The weight of debt in total assets was 47.70% period in which equity oscillated between 52.30% and 58.79% of total assets.

2. The overall result is the following:

- lei -

Current no.	Overall result elements	31.03.2023	31.03.2022	2023/2022 (%)
1.	Total income	11,442,498	6,958,299	64.44
1.1.	Exploitation income, from which	11,364,667	6,954,561	63.41
1.1.1.	Sales income - turnover	10,527,586	6,276,878	67.72
1.2.	Financial income	77,831	3,738	1,982.16
2.	Total expenses	10,111,713	6,913,722	46.26
2.1.	Exploitation expenses, from which:	9,968,906	6,901,061	44.45



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2.1.1.	Expenses related to raw materials and materials	4,189,153	2,493,445	68.01
2.1.2.	External expenses related to energy and water consumption	523,643	518,971	0.90
2.1.3.	Expenses related to staff	3,682,953	3,145,502	17.09
2.1.4.	Expenses with amortization	121,616	110,290	10.27
2.1.5.	Other exploitation expenses	1,497,912	679,206	120.54
2.1.6.	Adjustments for provisions	(46,371)	(46,353)	0.04
	- Expenses	-	-	-
	- Incomes	46,371	46,353	0.04
2.2.	Financial expenses	142,807	12,661	1,027.93
3.	Gross profit/loss from which:	1,330,785	44,577	2,885.36
3.1.	Exploitation profit/loss	1,395,761	53,500	2,508.90
3.2.	Financial profit/loss	(64,976)	(8,923)	628.19
4	Net profit/loss	1,169,531	44,577	2,523.62

From the analysis of the above - mentioned information, we notice an increase turnover of 67.72% and revenue by 64.44%, as against 2022. Compared to the same period last year expenses increase by 46.26%.

3. Cash – Flow

At the end of the period, the cash has a decrease by (401,833) lei, compared to the beginning of the reporting period, due to the net cash deriving from the exploitation activities and investment activities. The net cash on March 31th, 2023 is recording a increase to the amount of 202,395 lei, compared to the same period of the previous year.

- lei -

	31.03.2023	31.03.2022
Net cash from the exploitation activities	(179,423)	46,945
Net cash from the investment activities	(222,410)	(3,415)
Net cash from the financing activities	-	-
Net increase/decrease of cash and cash equivalent	(401,833)	43,530
Cash and cash equivalent at the beginning of the period	816,523	168,765
Cash and cash equivalent at the end of the period	414,690	212,295

**Representative of the President of the Board of Directors,
Eng. HAMIDI HAISSAM**