

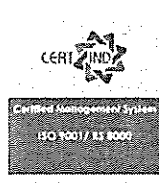
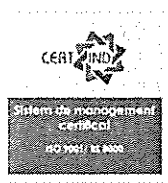
S.C. CONTEd S.A. Sediu social: Str. 1 Decembrie 1918, nr. 8, Dorohoi, jud. Botoşani, Cod poştal: 715200, România C.I.F.: RO622445, Nr. ORC: J7/107/1991, TEL/FAX: 0231615457/0231610026 site web: www.conted.ro, e-mail: secretariat@conted.ro

Synthesis report on the economic and financial indicators

1. Financial position - lei

	30.09.2022	30.09.2021	% Elements in total assets / total liabilities 2022	% Elements in total assets / total liabilities 2021	% 2022/ 2021
I. Total assets (TA) from which:	14,671,887	11,266,419	100.00	100.00	30,23
1. Fixed assets from which:	5,132,025	5,133,475	34.98	45.56	-0,03
1.1. land and landscaping	866,090	874,171	5.90	7.76	-0,92
1.2. constructions	3,189,008	3,351,727	21.74	29.74	-4,85
1.3. other fixed assets	1,062,687	893,337	7.24	7.93	18,96
1.4. tangible fixed assets under construction	14,240	14,240	0.10	0.13	-
2. Current assets from which:	9,489,109	6,078,080	64.68	53.95	56,12
2.1. stocks	5,593,275	1,858,666	38.12	16.50	200,93
2.2. trading receivables and other receivables	3,141,910	3,813,033	21.42	33.84	-17,60
2.3. cash register and bank accounts	753,924	406,381	5.14	3.61	85,52
3. Other assets	50,753	54,864	0.34	0.49	-7,49
II. Total liabilities (TP) from which:	14,671,887	11,266,419	100.00	100.00	30,23
1.Total debts from which:	5,588,611	2,314,153	38.09	20.54	141,50
1.1. with payment under one year	3,203,807	1,980,370	21.84	17.58	61,78
1.2. with payment longer than one year	2,257,069	284,943	15.38	2.53	692,11
1.3. Provisions for employee benefits	127,735	48,840	0.87	0.43	161,54
2. Equity	9,083,276	8,952,266	61.91	79.46	1,46

From the comparative analysis of the balance sheet items, it was noticed a decrease by 0.03% of the fixed assets and an increase of the current assets by 56.12% compared to 2021. The weight of debt in total assets was only 38.09% period in which equity oscillated between 79.46% and 61.91% of total assets.



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2. The overall result is the following:

- lei

Current no.	Overall result elements	30.09.2022	30.09.2021	2022/2021 (%)
1.	Total income	22,875,124	8,104,828	182.24
1.1.	Exploitation income, from which	22,781,321	8,032,189	183.63
1.1.1.	Sales income - turnover	22,355,837	5,008,193	346.38
1.2.	Financial income	93,803	72,639	29.14
2.	Total expenses	21,867,302	9,024,334	142.31
2.1.	Exploitation expenses, from which:	21,698,738	8,995,132	141.23
2.1.1.	Expenses related to raw materials and materials	8,068,238	801,001	907.27
2.1.2.	External expenses related to energy and water consumption	1,194,886	451,537	164.63
2.1.3.	Expenses related to staff	9,406,178	7,064,220	33.15
2.1.4.	Expenses with amortization	335,883	331,321	1.38
2.1.5.	Other exploitation expenses	3,063,968	571,703	435.94
2.1.6.	Adjustments current asset	-	-	-
	Expenses	-	-	-
	Incomes	-	-	-
2.1.7.	Adjustments for provisions	(370,415)	(224,650)	64.89
	Expenses	-	-	-
	Incomes	370,415	224,650	64.89
2.2.	Financial expenses	168,564	29,202	477.23
3.	Gross profit/loss (1-2) from which:	1,007,822	(919,506)	-
3.1.	Exploitation profit/loss	1,082,583	(962,943)	-
3.2.	Financial profit/loss	(74,761)	43,437	-
4	Net profit/loss	1,007,822	(919,506)	-

From the analysis of the information mentioned above we notice a 346.38% increase in turnover and total revenues by 182.24%, compared to 2021. Compared to the same period of the previous year, total expenses increased by 142.31%.

3. Cash – Flow

At the end of the period, the cash has a increase by 585,160 lei, compared to the beginning of the reporting period. The net cash on September 30th, 2022 is recording a increase to the amount of 347,543 lei, compared to the same period of the previous year.

- lei

	30.09.2022	30.09.2021
Net cash from the exploitation activities	968,977	(841,817)
Net cash from the investment activities	(383,817)	(20,814)
Net cash from the financing activities	-	(23)
Net increase /decrease of cash and cash equivalent	585,160	(862,654)
Cash and cash equivalent at the beginning of the period	168,764	1,269,035
Cash and cash equivalent at the end of the period	753,924	406,381



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4. The overall result for the third quarter are as follow:

- lei

Current no.	Overall result elements	Trim. III 2022	Trim. III 2021	2022/2021 (%)
1.	Total income	7,942,036	3,137,231	153.15
1.1.	Exploitation income, from which	7,857,072	3,114,307	152.29
1.1.1.	Sales income - turnover	7,538,655	1,975,402	281.63
1.2.	Financial income	84,964	22,924	270.63
2.	Total expenses	7,465,621	3,317,568	125.03
2.1.	Exploitation expenses, from which:	7,325,410	3,308,002	121.45
2.1.1.	Expenses related to raw materials and materials	2,940,125	459,416	539.97
2.1.2.	External expenses related to energy and water consumption	340,095	147,413	130.71
2.1.3.	Expenses related to staff	3,110,357	2,333,724	33.28
2.1.4.	Expenses with amortization	114,187	109,662	4.13
2.1.5.	Other exploitation expenses	992,332	270,075	267.43
2.1.6.	Adjustments current asset	-	-	-
	Expenses	-	-	-
	Incomes	-	-	-
2.1.7.	Adjustments for provisions	(171,686)	(12,288)	1,297.18
	Expenses	-	-	-
	Incomes	171,686	12,288	1,297.18
2.2.	Financial expenses	140,211	9,566	1,365.72
3.	Gross profit/loss (1-2) from which:	476,415	(180,337)	-
3.1.	Exploitation profit/loss	531,662	(193,695)	-
3.2.	Financial profit/loss	(55,247)	13,358	-
4	Net profit/loss	476,415	(180,337)	-

Chairman of the Board of Directors,
Eng. HAMIDI HAISSAM



