



S.C. CONTED S.A. Sediu social: Str. 1 Decembrie 1918, nr. 8, Dorohoi, jud. Botoşani, Cod poştal: 715200, România C.I.F.: RO622445, Nr. ORC: J7/107/1991, TEL/FAX: 0231615457/0231610026 site web: [www.conted.ro](http://www.conted.ro), e-mail: [secretariat@conted.ro](mailto:secretariat@conted.ro)

## Synthesis report on the economic and financial indicators

### 1. Financial position

- lei -

	31.03.2022	31.03.2021	% Elements in total assets / total liabilities 2022	% Elements in total assets / total liabilities 2021	% 2022/ 2021
<b>I. Total assets (TA) from which:</b>	<b>13,787,688</b>	<b>12,694,999</b>	<b>100.00</b>	<b>100.00</b>	<b>8.61</b>
<b>1. Fixed assets from which:</b>	<b>4,983,968</b>	<b>5,335,563</b>	<b>36.15</b>	<b>42.03</b>	<b>-6.59</b>
1.1. land and landscaping	869,408	879,573	6.31	6.93	-1.16
1.2. constructions	3,209,924	3,494,004	23.28	27.52	-8.13
1.3. other fixed assets	823,093	947,746	5.97	7.47	-13.15
1.4. tangible fixed assets under construction	81,543	14,240	0.59	0.11	472.63
<b>2. Current assets from which:</b>	<b>8,667,685</b>	<b>7,224,499</b>	<b>62.86</b>	<b>56.91</b>	<b>19.98</b>
2.1. stocks	5,961,075	2,351,347	43.23	18.52	153.52
2.2. liabilities	2,494,315	4,763,495	18.09	37.52	-47.64
2.3. cash register and bank accounts	212,295	109,657	1.54	0.87	93.60
<b>3. Other assets</b>	<b>136,035</b>	<b>134,937</b>	<b>0.99</b>	<b>1.06</b>	<b>0.81</b>
<b>II. Total liabilities (TP) from which:</b>	<b>13,787,688</b>	<b>12,694,999</b>	<b>100.00</b>	<b>100.00</b>	<b>8.61</b>
<b>1. Total debts from which:</b>	<b>5,681,460</b>	<b>2,785,077</b>	<b>41.21</b>	<b>21.94</b>	<b>104.00</b>
1.1. with payment under one year	4,958,791	2,371,196	35.97	18.68	109.13
1.2. with payment longer than one year	270,872	299,195	1.96	2.36	-9.47
1.3. provisions for employee benefits - rest leave	451,797	114,686	3.28	0.90	293.94
<b>2. Equity</b>	<b>8,106,228</b>	<b>9,909,922</b>	<b>58.79</b>	<b>78.06</b>	<b>-18.20</b>

From the comparative analysis of the balance sheet items, it was noticed a decrease by 6.59% of the fixed assets and a increase of the current assets by 19.98% compared to 2021. The weight of debt in total assets was 41.21% period in which equity oscillated between 58.79% and 78.06% of total assets.

### 2. The overall result is the following:

- lei -

Current no.	Overall result elements	31.03.2022	31.03.2021	2022/2021 (%)
<b>1.</b>	<b>Total income</b>	<b>6,958,299</b>	<b>2,974,965</b>	<b>133.90</b>
<b>1.1.</b>	<b>Exploitation income, from which</b>	<b>6,954,561</b>	<b>2,930,715</b>	<b>137.30</b>
1.1.1.	Sales income - turnover	6,276,878	1,663,600	277.31
<b>1.2.</b>	<b>Financial income</b>	<b>3,738</b>	<b>44,250</b>	<b>-91.55</b>
<b>2.</b>	<b>Total expenses</b>	<b>6,913,722</b>	<b>2,922,563</b>	<b>136.56</b>
<b>2.1.</b>	<b>Exploitation expenses, from which:</b>	<b>6,901,061</b>	<b>2,915,910</b>	<b>136.67</b>



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2.1.1.	Expenses related to raw materials and materials	2,493,445	144,694	1,623.25
2.1.2.	External expenses related to energy and water consumption	518,971	197,375	162.94
2.1.3.	Expenses related to staff	3,145,502	2,507,099	25.46
2.1.4.	Expenses with amortization	110,290	111,233	-0.85
2.1.5.	Other exploitation expenses	679,206	114,313	494.16
2.1.6.	Adjustments for provisions	(46,353)	(158,804)	-70.81
	- Expenses	-	-	-
	- Incomes	46,353	158,804	-70.81
<b>2.2.</b>	<b>Financial expenses</b>	<b>12,661</b>	<b>6,653</b>	<b>90.31</b>
<b>3.</b>	<b>Gross profit/loss from which:</b>	<b>44,577</b>	<b>52,402</b>	<b>-14.93</b>
3.1.	Exploitation profit/loss	53,500	14,805	261.36
3.2.	Financial profit/loss	(8,923)	37,597	-
<b>4</b>	<b>Net profit/loss</b>	<b>44,577</b>	<b>52,402</b>	<b>-14.93</b>

From the analysis of the above - mentioned information, we notice a increase turnover of 277.31% and a increase revenues by 133.90%, as against 2021. Compared to the same period last year expenses increase by 136.56%.

### 3. Cash – Flow

At the end of the period, the cash has a increase by 43,530 lei, compared to the beginning of the reporting period, due to the net cash deriving from the exploitation activities and investment activities.

The net cash on March 31<sup>th</sup>, 2022 is recording a decrease to the amount of 102,638 lei, compared to the same period of the previous year.

- lei -

	31.03.2022	31.03.2021
Net cash from the exploitation activities	46,945	(1,158,224)
Net cash from the investment activities	(3,415)	(1,132)
Net cash from the financing activities	-	(22)
Net increase/decrease of cash and cash equivalent	43,530	(1,159,378)
Cash and cash equivalent at the beginning of the period	168,765	1,269,035
Cash and cash equivalent at the end of the period	212,295	109,657

**Chairman of the Board of Directors,  
Eng. HAMIDI HAISSAM**