

**S.C. CONTEDED S.A.**

*Confecții textile*

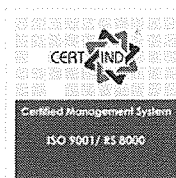
Str. 1 Decembrie 1918 nr. 8, Dorohoi, jud. Botoșani, Cod poștal: 715200, România  
 C.I.F.: RO 622445, Nr. ORC: J07/107/1991, TEL/FAX: 0231610064/0231610026  
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**Synthesis report on the economic and financial indicators**

**1. Financial position - lei**

	30.09.2020	30.09.2019	% Elements in total assets / total liabilities 2020	% Elements in total assets / total liabilities 2019	% 2020/ 2019
<b>I. Total assets (TA) from which:</b>	<b>12,397,688</b>	<b>10,212,595</b>	<b>100.00</b>	<b>100.00</b>	<b>21.40</b>
<b>1. Fixed assets from which:</b>	<b>5,554,762</b>	<b>5,057,898</b>	<b>44.81</b>	<b>49.53</b>	<b>9.82</b>
1.1. land and landscaping	887,889	875,138	7.16	8.57	1.46
1.2. constructions	3,502,769	3,060,974	28.26	29.97	14.43
1.3. other fixed assets	966,614	958,713	7.80	9.39	0.82
1.4. tangible fixed assets under construction	130,263	95,846	1.05	0.94	35.91
1.5. advances granted for tangible assets	67,227	67,227	0.54	0.66	-
<b>2. Current assets from which:</b>	<b>6,791,835</b>	<b>5,112,405</b>	<b>54.78</b>	<b>50.06</b>	<b>32.85</b>
2.1. stocks	1,619,743	1,396,129	13.06	13.67	16.02
2.2. trading receivables and other receivables	4,785,805	3,624,299	38.60	35.49	32.05
2.3. cash register and bank accounts	386,287	91,977	3.12	0.90	319.98
<b>3. Other assets</b>	<b>51,091</b>	<b>42,292</b>	<b>0.41</b>	<b>0.41</b>	<b>20.81</b>
<b>II. Total liabilities (TP) from which:</b>	<b>12,397,688</b>	<b>10,212,595</b>	<b>100.00</b>	<b>100.00</b>	<b>21.40</b>
<b>1.Total debts from which:</b>	<b>2,174,706</b>	<b>1,932,257</b>	<b>17.54</b>	<b>18.92</b>	<b>12.55</b>
1.1. with payment under one year	1,798,836	1,654,240	14.51	16.20	8.74
1.2. with payment longer than one year	314,482	226,360	2.54	2.22	38.93
1.3. Provisions for employee benefits	61,388	51,657	0.49	0.50	18.84
<b>2. Equity</b>	<b>10,222,982</b>	<b>8,280,338</b>	<b>82.46</b>	<b>81.08</b>	<b>23.46</b>

From the comparative analysis of the balance sheet items, it was noticed a increase by 9.82% of the fixed assets and of the current assets by 32.85% compared to 2019. The weight of debt in total assets was only 17.54% period in which equity oscillated between 81.08% and 82.46% of total assets.



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2. The overall result is the following:

- lei

Current no.	Overall result elements	30.09.2020	30.09.2019	2020/2019 (%)
<b>1.</b>	<b>Total income</b>	<b>11,115,685</b>	<b>10,389,594</b>	<b>6.99</b>
<b>1.1.</b>	<b>Exploitation income, from which</b>	<b>11,035,976</b>	<b>10,324,751</b>	<b>6.89</b>
1.1.1.	Sales income - turnover	9,525,277	10,554,146	- 9.75
<b>1.2.</b>	<b>Financial income</b>	<b>79,709</b>	<b>64,843</b>	<b>22.93</b>
<b>2.</b>	<b>Total expenses</b>	<b>9,704,172</b>	<b>9,928,290</b>	<b>- 2.26</b>
<b>2.1.</b>	<b>Exploitation expenses, from which:</b>	<b>9,673,210</b>	<b>9,899,612</b>	<b>- 2.29</b>
2.1.1.	Expenses related to raw materials and materials	936,086	981,673	- 4.64
2.1.2.	External expenses related to energy and water consumption	584,839	696,036	- 15.97
2.1.3.	Expenses related to staff	7,602,238	7,634,735	- 0.42
2.1.4.	Expenses with amortization	352,511	241,906	45.72
2.1.5.	Other exploitation expenses	449,155	467,167	- 3.85
2.1.6.	Adjustments current asset	9	-	-
	Expenses	9	-	-
	Incomes	-	-	-
2.1.7.	Adjustments for provisions	(251,628)	(121,905)	106.41
	Expenses	-	-	-
	Incomes	251,628	121,905	106.41
<b>2.2.</b>	<b>Financial expenses</b>	<b>30,962</b>	<b>28,678</b>	<b>7.96</b>
<b>3.</b>	<b>Gross profit/loss (1-2) from which:</b>	<b>1,411,513</b>	<b>461,304</b>	<b>205.98</b>
3.1.	Exploitation profit/loss	1,362,766	425,139	220.55
3.2.	Financial profit/loss	48,747	36,165	34.79
<b>4</b>	<b>Net profit/loss</b>	<b>1,411,513</b>	<b>461,304</b>	<b>205.98</b>

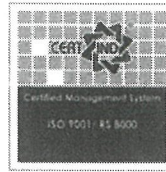
From the analysis of the information mentioned above we notice a 9.75% decrease in turnover and an increase total revenues by 6.99%, compared to 2019. Compared to the same period of the previous year, total expenses decreased by 2.26%.

### 3. Cash – Flow

At the end of the period, the cash has a increase by 219,043 lei, compared to the beginning of the reporting period. The net cash on September 30<sup>th</sup>, 2020 is recording a increase to the amount of 294,310 lei, compared to the same period of the previous year.

- lei

	30.09.2020	30.09.2019
Net cash from the exploitation activities	311,557	(235,052)
Net cash from the investment activities	(92,341)	(349,077)
Net cash from the financing activities	(173)	(2,857)
Net increase /decrease of cash and cash equivalent	219,043	(586,986)
Cash and cash equivalent at the beginning of the period	167,244	678,963
Cash and cash equivalent at the end of the period	386,287	91,977



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4. The overall result for the third quarter are as follow:

- lei

Current no.	Overall result elements	Trim. III 2020	Trim. III 2019	2020/2019 (%)
1.	<b>Total income</b>	4,454,869	3,947,397	12.86
1.1.	<b>Exploitation income, from which</b>	4,421,925	3,931,169	12.48
1.1.1.	Sales income - turnover	4,796,010	4,351,622	10.21
1.2.	<b>Financial income</b>	32,944	16,228	103.00
2.	<b>Total expenses</b>	3,569,429	3,241,448	10.12
2.1.	<b>Exploitation expenses, from which:</b>	3,552,442	3,231,135	9.94
2.1.1.	Expenses related to raw materials and materials	387,688	266,716	45.36
2.1.2.	External expenses related to energy and water consumption	185,414	233,612	- 20.63
2.1.3.	Expenses related to staff	2,742,229	2,554,321	7.36
2.1.4.	Expenses with amortization	114,485	80,137	42.86
2.1.5.	Other exploitation expenses	210,042	126,567	65.95
2.1.6.	Adjustments current asset	9	-	-
	Expenses	9	-	-
	Incomes	-	-	-
2.1.7.	Adjustments for provisions	(87,425)	(30,218)	189.31
	Expenses	-	-	-
	Incomes	87,425	30,218	189.31
2.2.	<b>Financial expenses</b>	16,987	10,313	64.71
3.	<b>Gross profit/loss (1-2) from which:</b>	885,440	705,949	25.43
3.1.	Exploitation profit/loss	869,483	700,034	24.21
3.2.	Financial profit/loss	15,957	5,915	169.77
4	<b>Net profit/loss</b>	885,440	705,949	25.43



Chairman of the Board of Directors,  
 Eng. HAMIDI HAISSAM

