

S.C. CONTED S.A.

Confecții textile

Str. 1 Decembrie 1918 nr. 8, Dorohoi, jud. Botoșani, Cod poștal: 715200, România
C.I.F.: RO 622445, Nr. ORC: J07/107/1991, TEL/FAX: 0231610064/0231610026
www.conted.ro, e-mail: secretariat@conted.ro

**QUARTERLY REPORT
CORRESPONDING TO THE 1ST QUARTER OF 2020**

Concluded in accordance with the provisions of Regulation A.S.F. no. 5/2018 regarding the issuers and security operations

Report date: 14.05.2020

Name of the company: S.C. CONTED S.A.

The registered office: Dorohoi, str. 1 Decembrie no. 8, Botosani County

Registered at the Trade Register Office: J07/107/1991

Sole Registration Code: RO 622445

NACE code: 1413 - Manufacture of other outerwear

Subscribed and paid-up share capital: 2 284 360.06 RON

Regulated market for the trading: Bucharest Stock Exchange – Standard Category

CNTE trading symbol

A. Economical - financial indicators issued on the 1st quarter of 2020

Name of indicator	Calculation method	March 31, 2020
1. Current liquidity indicator	Current assets/Current debts 5,473,316/1,936,313	2.83
2. Indebtedness degree indicator	Borrowed capital/Own capital x100 0/8,935,748 x 100	0
3. Debit rotation speed - clients (no. of days)	Client average sold/Turnover x 90 3,264,048/3,326,831 x 90	88
4. Rotation speed of frozen assets (no. of rotations)	Turnover/Frozen assets 3,326,831/5,775,391	0.58

B. Other information

1. Overview of the important events that happened during the relevant term and their impact on the issuer's financial statement.

During the revealed period, due to the establishment of the state of emergency on the Romanian territory, as a result of the effects of the SARS-VOC-2 coronavirus epidemic, the company temporarily interrupted the activity between 23.03 - 31.03.2020, during which 204 individual contracts were suspended work at the initiative of the employer, the employees benefiting from the technical unemployment indemnity borne from the unemployment insurance budget. Also during this period, according to the legal provisions and the constitutive act in the meeting of the Board of Directors dated 04.02.2020, the convocation of the Ordinary General Meeting of Shareholders for the closing of the financial year 2019, for 07.04.2020 was approved.

Within the meeting of the Board of Directors from 06.05.2020, the Board of Directors members analyzed the financial year result registered on 31.03.2020, and approved the Individual interim financial statements prepared in accordance with the International Financial Reporting Standards adopted by the European Union under the Ministry of Finance Order No. 2844 of 12.12.2016.



S.C. CONTED S.A.

Confecții textile

Str. 1 Decembrie 1918 nr. 8, Dorohoi, jud. Botoșani, Cod poștal: 715200, România
C.I.F.: RO 622445, Nr. ORC: J07/107/1991, TEL/FAX: 0231610064/0231610026
www.conted.ro, e-mail: secretariat@conted.ro

The textile garments ensured during the analyzed term a turnover of 3,326,831 lei, 337,283 lei more than the result registered during the same period of the last year 2019, when we registered the amount of 2,989,548 lei. In its structure, the turnover was mainly accomplished by the sale of its own production, on 97% rate, the value of export sales representing 88.27%, and domestic sales value represent of 11.73% of the turnover.

During January - March, 2020, the activity developed by S.C. CONTED S.A. ended with profit amounting 141,823 lei, the same period of the last year, when a loss amounting (391,756) lei was registered.

- The net turnover registered on 31.03.2020 is 3,326,831 lei, 11.28% more than the same period of the previous year, when the amount of 2,989,548 lei was registered.
- The total volume of incomes on 31.03.2020 was 3,437,730 lei, representing a increase of 22.79% compared to the total incomes obtained during the same period of 2019, amounting 2,799,587 lei.
- The total volume of expenses is 3,295,907 lei, meaning a increase of 3.28% compared to the same period of 2019 year, when the amount of 3,191,343 lei was registered.
- The exploitation incomes, amounting 3,402,839 lei increased on 31.03.2020 by 23.58% compared to the same period of the previous year, when we registered 2,753,631 lei, and the exploitation expenses amounting 3,286,431 lei increased by 3.26% compared to 31.03.2019 when they amounted 3,182,762 lei.

The exploitation activity finished by profit amounting 116,408 lei, despite the same period of 2019 year, finished by a loss amounting (429,131) lei. From the total of exploitation incomes, the highest rate represents the sold production, and, with respect to the exploitation incomes, the highest rate represents the expense for the staff, amounting 2,596,227 lei, representing 79% of the total of exploitation expenses.

- The expenses for the staff, amounting 2,596,227 lei, increased by 2.51%, compared to the same period last year, when the amount of 2,532,747 lei was registered.
- The financial incomes amounting 34,891 lei result by the interest incomes and income from exchange rate differences.
- The financial expenses amount 9,476 lei and result by other financial expenses (adverse rate of exchange differences). Therefore, the financial result is gross profit the amount 25,415 lei, compared to the same period of the previous year, when we registered is profit amounting 37,375 lei.

On 31.03.2020, was a decrease of the average number of employees was registered, compared to the same period of 2019 year, from 326 to 325 employees.

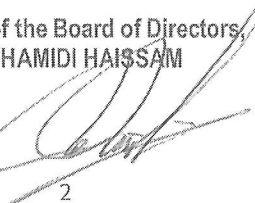
At the end of the period, the cash has a increase by 98,541 lei, compared to the beginning of the reporting period, due to the net cash deriving from the exploitation activities, investment activities and financing activities.

The net cash on March 31st, 2020 amounting 265,785 is recording a decrease to the amount of 75,089 lei, compared to the same period of the previous year when the amount of 190,696 lei was registered.

2. General description of the financial statement and the issuer's performances, corresponding to the reference term

The financial statement and the performances of company, corresponding to the 1st quarter of 2020 are shown by the Individual interim financial statements prepared in accordance with the International Financial Reporting Standards adopted by the European Union under the Ministry of Finance Order No. 2844 of 12.12.2016 the non-audited.

Chairman of the Board of Directors,
Eng. HAMIDI HAISSAM



2

